



Dwight Davis

Certified Performance Technologist

Lighthouse Performance Consulting

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Dwight Davis is the principal Certified Performance Consultant with over 25 years corporate experience with successful performance improvements and training facilitation workshops at Lighthouse Performance, MCI, Andrew SciComm, Circuit City, USA Financial Group Inc., and E-Systems (now Raytheon). He has a strong leadership background in organizational development and effectiveness, including: mergers and acquisitions, organization cultural change, and technical project management.

Dwight served for a number of years at USA Financial, New York Life, and Primemerica Financial Services as a Senior Financial Planner and licensed agent. With his strong financial planning background, he has trained trainers, financial planners, agents, corporate teams, and individuals with effective and successful financial planning tools and techniques. Dwight focuses in on customer needs and requirements; ensures that a full financial plan tailored to the customer's profile is performed; and develops lifetime satisfied customer relationships.

Dwight ensures that all facets of financial planning is fully covered and trained, including a clear understanding of the basics. Cash management, budget planning, financial statement, tax considerations and planning, insurance and risk management, investment planning, special events planning, financial crisis, retirement planning, and estate planning are some of the main topics that are covered in his financial planning workshops.

Dwight makes his workshops fun and maintains active interaction with the participants throughout his presentations and facilitated workshops. His personal motto is, "Success begins by helping others." He has proven successful in fulfilling his motto in his facilitation and development training.